



THAYER SCHOOL OF
ENGINEERING
AT DARTMOUTH

Ronald C. Lasky, Ph.D., PE
Instructional Professor, Thayer School of Engineering
Dartmouth College
Director, Lean Six Sigma
Ronald.C.Lasky@dartmouth.edu
603.646.9197

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Subject: Recommendation for Mike Konrad

To: Whom It May Concern,

I am a Professor of Engineering at Dartmouth College and a Senior Technologist at Indium Corporation.

In January of 2018, I met Mike Konrad at the SMTA PanPac conference in Hawaii. We ate breakfast together and chatted for quite a while. He shared with me how he started his company Aqueous Technologies. His enthusiasm was infectious and I sensed that he was a gifted speaker and would leave an audience with much useful information. I mentioned to him that I had an opening in my class on Technical Program Management for one lecture and it's too bad he couldn't come to Dartmouth and fill this slot. He inquired as to why I didn't think he could come and I mentioned that I didn't have the funds to pay for his travel. He said that was no problem, as he would pay for his own travel from Las Angeles to Hanover, NH. Thus began a yearly event.

Mike has since spoken at my classes regaling the students with the adventure of starting his company. In my decades in industry and academia, I have seen presentations by many hundreds of people, some good many bad. Mike, however, is without question the best speaker it has been my privilege to hear. I have heard his entrepreneurial talk on the founding of Aqueous Technologies 5 times or so and I always look forward to it. Mike uses excellent and entertaining visuals and has a modest and self-deprecating humor that is a delight to experience. His presentations are not only fun and entertaining, but leave the listener with some kernels of wisdom that can be used in their adventure of this thing we call life.

I have recommended Mike as a speaker numerous times and by this letter want to do so again.

Sincerely,

Ronald C. Lasky. PhD, PE